## Plans of action



## Work together as a coalition

Residents, mana whenua and visitors feel positively about tourism.

A tight-knit group of stakeholders who work together to create change. Together, they shape the tourism system more effectively than they would as individuals.

| WORK TOGETHER AS A COALITION   | ACTION  | ACTIVITIES/PROJECTS   | WHO   | WHEN        |
|--|---|---|---|-------------|
| Build relationships<br>between the people<br>and organisations<br>that will shape<br>tourism's future. | Establish a DMP leadership<br>group.  | - Constant cadence of reporting and communication of tourism projects and successes to all stakeholders.  | - Destination Hauraki Coromandel (DHC) - Thames- Coromandel and Hauraki District Councils (TCDC / HDC) - Iwi - Industry | SHORT TERM  |
|  | Bring stakeholders together to make collaborative decisions.                                  | <ul> <li>Build a stakeholder engagement platform<br/>where stakeholders can provide feedback<br/>and have a visible voice.</li> <li>Establish industry forums.</li> </ul>                     | - DHC<br>- TCDC / HDC<br>- Industry<br>- Communities  | SHORT TERM  |
|  | Work with the Department of Conservation and mana whenua to align with their priorities.      | <ul><li>Develop joint relationships to prioritise efforts.</li><li>Support cultural tourism initiatives.</li></ul>  | - DHC - Department of Conservation (DOC) - Iwi - TCDC / HDC   | MEDIUM TERM |
| Help the tourism industry work better together.  | Assist businesses to build capability to effectively manage transaction values and marketing. | <ul> <li>Provide operator education regarding<br/>pricing and value of products.</li> <li>Foster trade relationships with operators<br/>to maximise yield.</li> </ul>                         | - Tourism NZ<br>- Tourism Industry<br>Association<br>- DHC  | ONGOING     |
|  | Explore creating/partnering with another industry to manage off-season lows.                  | <ul> <li>Business case development opportunities.</li> <li>Workforce deployment strategy to another industry/region.</li> </ul>   | - TCDC/HDC<br>- Business<br>associations<br>- Industry  | LONG TERM   |
|  | Advocate for affordable housing solutions for tourism workforce.                              | - Advocacy plan and reporting.  | - TCDC/HDC<br>- Business<br>Associations  | LONG TERM   |
| Measure the whole value of tourism.  | Measure success based on yield and holistic visitor value that stays within the community.    | <ul> <li>Tourism Sentiment Score® tracking.</li> <li>Develop, track and report relevant tourism related economic metrics.</li> <li>Evaluate tourism revenue leakage in the region.</li> </ul> | - DHC<br>- TCDC / HDC   | SHORT TERM  |
|  | Reduce rate-payer funding burden for tourism infrastructure.                                  | - Advocate to central government for national tourism funding solution.   | - DMP leadership<br>group<br>- TCDC/HDC   | MEDIUM TERM |